

Reese Management Resources

## Strategic Management & Consulting Services

We offer customized strategic consulting and fractional CEO engagements to help non-profits reach sustained success and desired outcomes.

## The Problem

Most small and medium sized non-profits struggle to maximize their social impact because they have not developed a strategic plan that supports the mission and goals of the organization.

## **How We Help**



By maximizing infrastructure and capacity building investments



Development of a cash flow model and mindset



Documentation and standardization of operating procedures

## How We Do It



Completion of an Organizational Efficiency Assessment (OEA) to identify focus areas and pain points.



We work with organizational leaders to create a comprehensive strategic plan.



We breakdown the comprehensive plan into actionable activities for each department, track and report progress and adjust where needed.

## Who We Are

### **30 YEARS OF EXPERIENCE**

- Corporate Finance, Business Development, Sales and Customer Success
- 10+ years of non-profit leadership
- Strategic Management and Leadership Certification - Stanford University
- Marketing MBA and Accounting BS



We offer the expertise to help non-profits spend more time on what they love and less time on what they dread.

# **Our Services:**

### **BUSINESS AND OPERATIONS REVIEW**

- P&L review
- Strategic Cost Center analysis
- Revenue and expense analysis
- Accounts Receivable and Payable analysis
- Cash flow management
- Organizational Efficiency Assessment

### CAPTURE AND REPORT

- Provide the why and how the business operates
- Uncovers business drivers and organizational behaviors
- Turns numbers into actionable recommendations and insights
- Removes unknowns and replaces them with transparency and confidence

### STRATEGY & PLANNING

- Annual budget creation
- Development of KPI (Key performance indicators)
- Development of strategic priorities and metrics
- Operational Excellence
- Fundraising and grant management
- SOP (Standard Operational Procedures) development
- Organizational planning and management

### **PARTNERSHIPS**

 We have developed partnerships that provide additional resources in areas like IT, finance, development, and capacity-building.

Contact us for a complimentary organizational review and assessment to develop a customized solution package tailored to your needs.

